Relationships Beyond Connectivity



One Marine Services is a multifaceted maritime enterprise headquartered in Monte Carlo.

> ABOUT US

A subsidiary of the Fameline Holding Group (FHG) family – a leading group within the maritime industry – One Marine Services harnesses this network and the inherent complex know-how of its team members to supply systems and equipment for communication, navigation, entertainment and safety, alongside the provision for the effective and integrated management of these systems.

Successfully servicing the commercial, cruise, ferry and yacht sectors, One Marine Services provides its clients with a full support package, including installation, the provision of spares, and project management services for vessel upgrades and refits.

One Marine Services' dedicated mission is to share its complex know-how and resources with its network of clients and collaborators to this end, providing customers with integrated maintenance solutions that serve to streamline management, ensure problem prevention, offer technical assistance, and guarantee expenditure control.



Choosing to collaborate with One Marine Services comes with a multi-pronged web of advantages underscored by the promise that we will - first and foremost, and unfailingly - invest in you and your future.

> WHY CHOOSE US > CORE VALUES

So, why choose us?

We do not charge by the hour, which means that you will be given a competitive, up-front and fixed price. This can be accounted for and assimilated into your wider budget: no surprises!

We offer complex and sophisticated technical know-how as well as informed, cultivated management.

We are here to serve you, with our team members at your disposal 24/7, and we can efficiently and effectively deliver a range of services worldwide via the deployment of qualified riding squads.

One Marine Services' core values are two-fold: professional prowess meets personal promises.

Safeguarding our professional prowess is vital to supporting our success. We value the power inherent in working towards ever-betterment and ensuring we endure as the superior provider of supply systems and equipment, and associated management, for communication, navigation, entertainment and safety.

We employ our rich network and know-how to deliver our services promptly, with competitive pricing and technical mastery.

Parallel to this, we are fiercely focused on nurturing our relationships with our clients and collaborators, inspiring trust and confidence: if we make a promise, it's personal, and it will be fulfilled. **One Marine Services** navigates its professional landscape steered by the desire to excel in its field and always exceed the expectations of its customers.

> MISSION

Sensitive to our customers' needs - that of the highest quality service, and the lowest risk outlook, coupled with minimum delays and costs - we achieve our mission by actively keeping afloat of the latest market developments and trends, ensuring we represent the pinnacle of knowledge and technical know-how in our sphere of work.

How we can help enhance productivity and improve day-to-day operations

HARDWARE SOFTWARE AIRTIME 24/7 SUPPORT

One Marine Services facilitates enhanced business efficiency and crew retention.

COMMUNICATIONS SOLUTION

One Marine Services' VSAT provides enhanced business efficiency and supports crew morale and thus retention. Unlimited fast access at a standard monthly cost puts you in control of your communications budget and provides you with the means to reduce other operating expenses.

DILEMMA

"There are many calls on my operational budget, and communications is low on my list of priorities as long as we can carry out day-to-day operations. Crew members are pushing for better provision, and facing unexpected surcharges prompts us to look for better options, but the hassle involved in changing supplier and lengthy contract terms leave me unconvinced of the value."

One Marine Services' navigation keeps your fleet on course.

NAVIGATION SOLUTION

One Marine Services keeps your fleet on course with its unrivalled choice of navigation tools and its renowned customer service. We will recommend the optimum suite of tools to meet your need for safe and efficient voyage planning both on-board and ashore. Our service coordination across the globe ensures our highly skilled engineers maintain – and address any issues with – your equipment in any port globally in the shortest time possible.

Indeed, we offer installation and maintenance of equipment worldwide, including shipyard refitting and new buildings. This technical service is carried out directly through a large network of qualified engineers supported by suitable warehouses for the stocking of spare parts and through a cooperation network of over 200 selected companies operating in over 1000 ports worldwide.

DILEMMA

"We need excellent navigation equipment and a premium engineering maintenance programme to ensure our ships stay on course, but there are so many choices, and I don't know if we are always presented with the best option."



DILEMMA

"Today, the shipping industry has changed quite a lot due to new IMO standards with which a vessel has to comply. These standards often require the application of advanced technology.

For example, the IMO has recently released a guideline for cyber security encouraging owners to comply with it. The guidelines provide high-level recommendations on maritime cyber risk management to safeguard shipping from current and emerging cyberthreats and vulnerabilities. The guidelines also include functional elements that support effective cyber risk management.

Stakeholders need to take the necessary steps to safeguard shipping from current and emerging threats and vulnerabilities related to digitisation, integration, and automation of processes and systems, but it can be overwhelming to know what technology and solutions are best suited to your individual circumstances and needs." One Marine Services harnesses its intricate knowledge to anchor your cyber safety efforts.

IT SERVICES

SOLUTION

Effective cyber risk management should consider the dual nature of threats, be they malicious actions (such as hacking or the introduction of malware) or the unintended consequences of benign actions (inclusive of software maintenance or user permissions), as well as the safety and security impacts resulting from the exposure or exploitation of vulnerabilities in information technology systems.

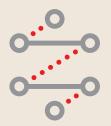
Malicious and benign actions can expose vulnerabilities (spanning outdated software to ineffective firewalls) or exploit vulnerabilities in operational or information technology, whether directly (for example, from weak passwords leading to unauthorised access) or indirectly (demonstrated by the absence of network segregation).

Overall, there are serious implications for security and the confidentiality, integrity and availability of information when vulnerabilities are exposed or exploited, as well as implications for physical safety in cases when critical systems (namely, bridge navigation or main propulsion systems) are compromised.

One Marine Services can harness its intricate knowledge to adopt and implement a stalwart cyber risk management scheme, providing, also, the IT solutions and associated services needed to safeguard against threats and shore up any vulnerabilities.

Added Value zwana | abela.io | enza pro





ZWANA® Smart Connectivity

Unified Threat Management, Server & Crew Services

Zwana ZS4 is a hardware & software system designed to operate in remote locations utilizing a satellite link for communication. It provides solutions for cyber security with an advanced UTM firewall, network management with Windows Server VM and an Internet cafe from prepay data.

Standard firewall solutions are no longer a match for a threatened cyber security industry. Zwana comfortably fulfills these requirements as a powerful hardware and software server platform and industry leading UTM firewall.

Load your own virtual machines to Zwana or even run provider VM's such as the NSD from Inmarsat. Make your remote location or vessel a direct extension of your office by maintaining full control of your IT policies and applications.

Designed to operate in remote locations.



abela.io

A cloud based data transfer and task allocation platform for satellite connectivity

abela is a cloud-based solution for ship managers and enterprise organisations enabling data transfer and task allocation to remote locations such as vessels or sites. When used with satellite connectivity, abela delivers optimised data in real-time to the main office via satellite – wherever and whenever you need it.

abela provides an online management portal and interface to control and monitor tasks across all your vessels or sites helping you operate more efficiently and reduce administration costs. Choose from abela's existing modules, or utilise the proprietary efficient data transfer mechanism, eMTM, with your own 3rd party software.

Supporting seafarers in day-to-day operations.

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CHZQ

Powerful, Reliable & Compact

Our many years of experience in the maritime industry has lead us to design a PC that is fit for our clients. Enza Pro is a powerful, reliable and compact computer that is built to operate in harsh conditions where many others would fail.

Our design is a combination of client requests and experience in vessel IT services. Enza Pro features a heavy duty industrial design, aluminium chassis with lock-in brackets, fanless coolling system and solid state hard drives. The "no moving parts" design makes it resiliant to shock and vibration as well as humid or dusty environments.

The Mini PC that keeps you connected!



A member of

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