



**Our experience,  
Your peace of mind**

ONEMARINE®

# One Marine Services' core values are two-fold: professional prowess meets personal promises

➤ **One Marine Services** is a multifaceted maritime enterprise headquartered in Monte Carlo. A subsidiary of the **Fameline Holding Group (FHG)** family – a leading group within the maritime industry – **One Marine Services** harnesses this network and the inherent complex know-how of its team members to supply systems and equipment for communication (maritime VSAT and mobile), navigation, entertainment and safety.

Successfully servicing the commercial, cruise, ferry and yacht sectors, **One Marine Services** provides its clients with a full support package, including installation, the provision of spares, and project management services for vessel upgrades and refits.

We are here to serve you, with our team members at your disposal **24/7**, and we can efficiently and effectively deliver a range of services worldwide via the deployment of qualified riding squads.

**One Marine Services'** dedicated mission is to share its complex know-how and resources with its network of clients and collaborators to this end, providing customers with integrated maintenance solutions that serve to streamline management, ensure problem prevention, offer technical assistance, and guarantee expenditure control.

## NO SURPRISES!

We do not charge by the hour, which means that you will be given a competitive, up-front and fixed price.





# 24/7 365 GLOBAL SERVICE

COMMUNICATION

Your **supply & maintenance partner** for the entire maritime sector

NAVIGATION

ENTERTAINMENT  
EQUIPMENT & SYSTEMS

ONEMARINE

WE ARE HERE FOR YOU

  
**24|7 365**  
GLOBAL SERVICE

**WE OFFER <**

**PRODUCTS**

**SERVICING**

**ONE MARINE  
SERVICES**

**MARITIME  
COMMUNICATIONS**

**IT SERVICES  
& AIRTIME**



**24|7 365 GLOBAL SERVICE**

**ONEMARINE**



# PRODUCTS <

COMMERCIAL



BRIDGE NAVIGATION EQUIPMENT

COMMUNICATIONS



ENTERTAINMENT

INTERNAL COMMUNICATIONS



ELECTRONIC CHARTS

GMDSS



FULL MAINTENANCE



**One Marine  
Services can  
undertake service  
and installation in  
all ports of the  
world.**

We offer on-going maintenance and technical assistance for all maritime communications, navigation systems, entertainment packages and electronic charts.

## **FLEXIBLE CONTRACTS**

We offer flexible contracts with varying insurance levels to provide an all-inclusive maintenance service.



# MARITIME < COMMUNICATIONS

**A full range of  
communications  
products and  
support for your  
vessel.**

Providing the latest in Inmarsat, iridium and VSAT technology along with packages offering highly competitive airtime rates.

We also provide detailed analysis on your communication requirements to ensure the most cost-effective solution.

LATEST  
TECHNOLOGY

COST-EFFECTIVE  
SOLUTIONS





24|7 365  
GLOBAL SERVICE

# IT SERVICES & AIRTIME

**We offer consultancy and advice on major marine electronics projects.**

We have provided IT & network design and installation support to the marine industry for over 20 years and pride ourselves on our excellent ability to fully understand the requirements of each individual client while providing end to end, customer focussed service each time.

**UNDERSTANDING  
THE REQUIREMENTS  
OF EACH INDIVIDUAL  
CLIENT**



MADE-TO-MEASURE CUSTOMER FOCUSED SOLUTIONS





# MANAGING YOUR ASSET FOR A FIXED COST

Outsourcing Financial and Operational Risks

> COMMUNICATIONS  
& NAVIGATIONS ASSETS  
MANAGEMENT

> FULL MAINTENANCE  
CONSULTANCY  
SPARE PARTS  
PREDICTIVE MAINTENANCE

> ANNUAL  
MAINTENANCE  
CONSUMABLES  
ANNUAL SERVICES  
LABOR

EXECUTING



PLANNING



REPORTING



OUTCOME-  
BASED  
VALUE-DRIVEN



# **COST-PLUS DOES NOT BRING VALUES CREATION**

and expose to Financial & Operation Risks boosting inefficiency

## **COST-PLUS**

Focus on short term costs

Ad-Hoc service, reactive approach

Subcontracting manpower  
exposed to financial risk

Based on the understanding of  
customer's operation requirements

Equipment upkeep

## **OUTCOME-BASED VALUE-DRIVEN**

Focus on values

Planned service, pro-active approach

Subcontracting outcomes  
- financial risk free

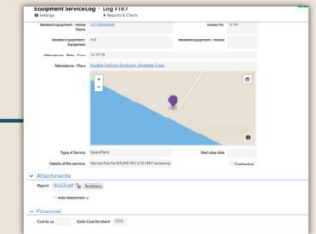
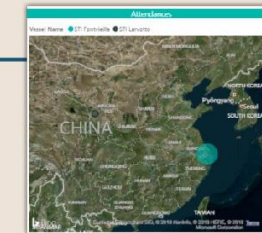
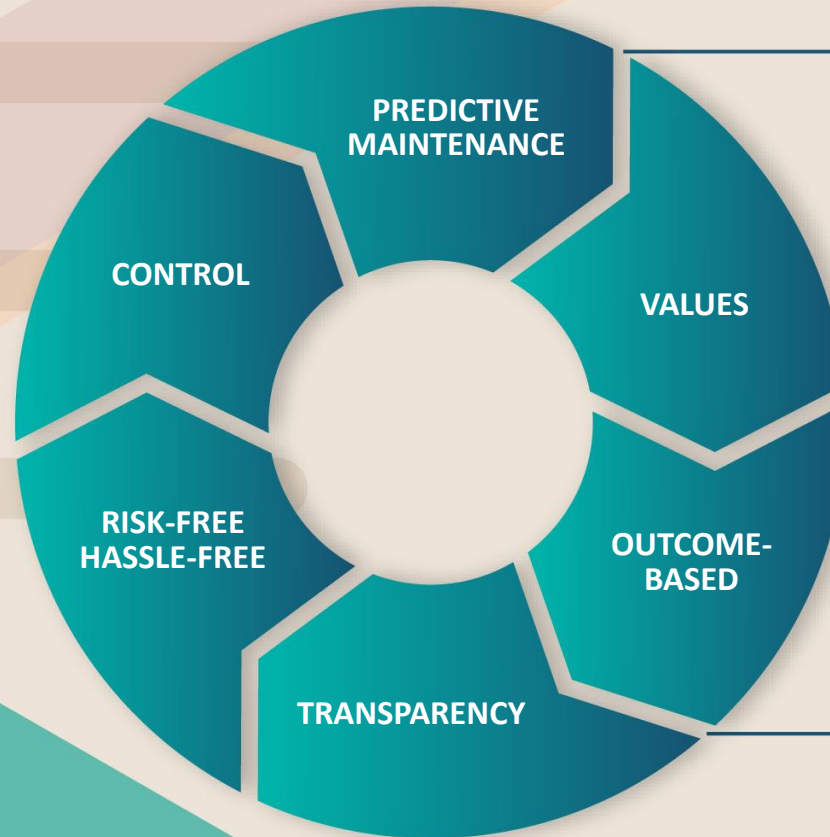
Based on the understanding of  
customer's business objectives

Asset management



# SUBCONTRACTING WITHOUT LOOSING CONTROL

through Live Online Reporting



This screenshot shows the 'Annual Maintenance Vessels' interface. It displays a table with columns for 'Vessel Name', 'Maintenance Type', 'Start Date', 'End Date', and 'Status'. The table lists various vessels and their scheduled maintenance activities.

Vessel Name	Maintenance Type	Start Date	End Date	Status
100-001	Engine	2017-01-01	2017-01-01	Completed
100-002	Engine	2017-01-01	2017-01-01	Completed
100-003	Engine	2017-01-01	2017-01-01	Completed
100-004	Engine	2017-01-01	2017-01-01	Completed
100-005	Engine	2017-01-01	2017-01-01	Completed
100-006	Engine	2017-01-01	2017-01-01	Completed
100-007	Engine	2017-01-01	2017-01-01	Completed
100-008	Engine	2017-01-01	2017-01-01	Completed
100-009	Engine	2017-01-01	2017-01-01	Completed
100-010	Engine	2017-01-01	2017-01-01	Completed





# Q&A



ANSWERING ALL YOUR QUERIES



# THANK YOU

**One Marine Services Sarl**  
Le Thales, 1 Rue du Gabian, 98000 Monaco  
T +377 9798 2933 | e [service@onemarineservices.com](mailto:service@onemarineservices.com)



[www.onemarineservices.com](http://www.onemarineservices.com)

